## Message Text

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ORIGIN TRSE-00

INFO OCT-01 ARA-16 ISO-00 EB-11 AF-10 EA-11 EUR-25 NEA-14

RSC-01 IO-14 AID-20 CIAE-00 COME-00 FRB-02 INR-10

NSAE-00 XMB-07 OPIC-12 SP-03 CIEP-02 LAB-06 SIL-01

OMB-01 NSC-07 SS-20 STR-08 CEA-02 DODE-00 PM-07 H-03

L-03 PA-04 PRS-01 USIA-15 /237 R

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APPROVED BY: EB/IFD/ODF:SWEINTRAUB

TREAS:JHENNESSY ARA/ECP:GOLSEN

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FM SECSTATE WASHDC

TO AMEMBASSY ASUNCION

AMEMBASSY BOGOTA

AMEMBASSY BRASILIA

AMEMBASSY BRIDGETOWN

AMEMBASSY BUENOS AIRES

AMEMBASSY CARACAS

AMEMBASSY GUATEMALA

AMEMBASSY KINGSTON

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AMEMBASSY SANTO DOMINGO

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AMEMBASSY PORT AU PRINCE

## LIMITED OFFICIAL USE STATE 137069

E.O. 112:

GS: IDB, EFIN

SUBJECT: IDB PROPOSAL TO INCREASE EXECUTIVE DIRECTORS AND

ALTERNATES SALARIES

REF: STATE 132801

1. PLEASE CONTACT APPROPRIATE HOST GOVERNMENT OFFICIALS

AND EXPLAIN U.S. POSITION DESCRIBED BELOW IN OPPOSITION TO IDB RESOLUTION CONCERNING EXECUTIVE DIRECTORS AND ALTERNATES COMPENSATION, ON WHICH GOVERNORS VOTES ARE REQUESTED BY JULY 12. APPROACH SHOULD SEEK SIMILAR ACTION BY HOST GOVERNMENT.

- 2. GOVERNORS SUBCOMMITTEE ON REMUNERATION OF EDS AND AEDS HAS RECOMMENDED TO IDB BOARD OF GOVERNORS THAT EDS AND AEDS HAVE THEIR CURRENT NET-OF-TAX SALARIES OF 35 THOUSAND DOLS AND 27 THOUSAND DOLS RESPECTIVELY, BE INCREASED TO 37 THOUSAND DOLS AND 29 THOUSAND DOLS.
- 3. PRIMARY JUSTIFICATION FOR PROPOSED INCREASE IS THAT PARITY WOULD BE RESTORED WITH IBRD AND IMF COUNTERPARTS, ALTHOUGH IBRD AND IMF ARE PROPOSING INCREASES NOW ALSO. U.S. VOTED AGAINST 1972 IBRD/IMF ADJUSTMENTS AND WILL VOTE AGAINST CURRENT PROPOSALS ALSO. THE U.S. VIEW IS

THAT NO INCREASE IN EDS EFFECTIVE SALARY LEVEL IS WARRANTED. EVEN AT CURRENT SALARIES IT IS AN UNJUSTIFIED PREMIUM VIS-A-VIS LEVELS OF VIRTUALLY ALL GOVERNORS WHOM THE EDS REPRESENT. INASMUCH AS EDS ARE APPOINTED OR ELECTED OFFICIALS DIRECTLY RESPONSIBLE TO BILATERAL GOVERNMENT OFFICIALS, THEIR REMUNERATION LEVELS SHOULD BEAR A REASONABLE RELATIONSHIP TO THOSE OF THEIR SUPERIORS. THIS RELATIONSHIP DOES NOT EXIST. EDS NET REMUNERATION OF 36,100 DOLS, 35,000 DOLS SALARY PLUS LIMITED OFFICIAL USE

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1,100 DEPENDENCY ALLOWANCE FOR A FAMILY OF FOUR, GROSSES UP TO AN EQUIVALENT OF 58,500 DOLS UNDER U.S. FEDERAL AND STATE TAX SYSTEM. AEDS GROSS EQUIVALENT REMUNERATION IS NOW 41,450 DOLS. BY COMPARISON, U.S. CABINET MEMBERS RECEIVE 60,000 DOLS PER YEAR GROSS. WE BELIEVE VERY FEW GOVERNORS' SALARIES COME CLOSE TO THAT OF U.S. CABINET MEMBERS.

- 4. THE PROLIFERATION OF SALARY INCREASES IN THE INTERNATIONAL FINANCIAL INSTITUTIONS, AND THE TENDENCY FOR INCREASES IN ONE TO PRODUCE CIRCULAR PRESSURE FOR INCREASES IN OTHERS ARE A MATTER OF CONCERN. SALARY ESCALATION AMONG THESE INSTITUTIONS IS PARTICULARLY INAPPROPRIATE WHEN GOVERNMENTS AROUND THE WORLD ARE TRYING TO COMBAT INFLATION, AND IN OUR CASE, WHEN THE CONGRESS AND THE EXECUTIVE BRANCH HAVE FROZEN INCREASES FOR SOME TIME AT UPPER LEVELS.
- 5. IT SHOULD BE STRONGLY EMPHASIZED THAT CURRENT ABSOLUTE SALARY LEVELS OF SENIOR OFFICIALS IN INTERNATIONAL FINANCIAL INSTITUTIONS ARE A FACTOR IN ERODING PUBLIC SUPPORT FOR LEGISLATION TO FUND THE IDB. DIRECTORS SALARIES ACT AS A PRACTICAL LIMIT ON STAFF SALARIES AS WELL.
- 6. U.S. CONSIDERS CURRENT LEVEL OF ED'S REMUNERATION MORE THAN COMPENSATORY FOR RESPONSIBILITIES, AND WILL STRENUOUSLY OPPOSE AND VOTE AGAINST PROPOSED INCREASES.
- 7. THE NET INCREASE WHEN CALCULATED ON THE BASIS OF U.S.

INCOME TAXES WOULD RAISE ED'S LEVEL TO 62,950 DOLS GROSS EQUIVALENT, AND AED'S TO 45,460 DOLS GROSS EQUIVALENT.

8. YOU SHOULD POINT OUT THAT A TAKE-HOME PAY INCREASE OF 2,000 DOLS AS RECOMMENDED WOULD BE EQUIVALENT TO 4,400 DOLS IN GROSS TERMS AND HAS NO RELATION TO IMPACT

OF COST OF LIVING ON UPPER INCOME EARNERS.

9. WE CONSIDER THIS ISSUE OF SUFFICIENT IMPORTANCE LIMITED OFFICIAL USE

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THAT IT BE BROUGHT AT LEAST TO THE UNDER SECRETARY LEVEL AND THAT YOU REPORT BACK IMMEDIATELY SUGGESTIONS OF WAYS AND MEANS TO DEFEAT THIS PROPOSAL. SIUCO

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: WAGES, DATA, PROFESSIONAL PERSONNEL, OPPOSITION PARTIES, FOREIGN POLICY POSITION, BANKERS, DEVELOPMENT BANKS, PROPOSALS (BID), EARNINGS

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Declassified/Released

US Department of State EO Systematic Review

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Subject: IDB PROPOSAL TO INCREASE EXECUTIVE DIRECTORS AND ALTERNATES SALARIES TAGS: EFIN, ELAB, US, PA, IDB

To: ASUNCION MULTIPLE

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